

**Abbreviated IFB**



**NTPC TAMILNADU  
ENERGY COMPANY LTD**  
(A Joint Venture of NTPC Ltd and TANGEDCO)  
**Vallur Thermal Power Station**

**INVITATION FOR BIDS (IFB)**

FOR

**PROCUREMENT OF 0.56 MMT STEAM COAL OF ORIGIN OTHER THAN INDIA  
FOR NTECL VALLUR TPS**

**(International Competitive Bidding)**

**IFB No.: NTECL/C&M/ICB/CS-4286**

**Date: 18.03.2020**

NTECL invites online bids (e-tendering) on Single Stage Two Part Bidding basis with reverse auction from eligible bidders for Procurement of 0.56 MMT STEAM coal.

Bidding documents shall be available for downloading **from 18.03.2020**.

Bids (both Techno-Commercial Bid and Price Bid) shall be received up to 14:30 Hrs. (IST) on **10.04.2020** and Techno- Commercial Bid shall be opened on **11.04.2020 at 15:00 Hrs (IST)**.

The date of opening of Price Bids & Reverse Auction for the Package shall be intimated separately by NTECL.

For the detailed IFB, bidding documents for the package, please visit at;  
<https://etenders.gov.in/eprocure/app> (**Tender ID :2020\_NTECL\_45640\_1**)  
or [www.ntpcntecljv.co.in/tenders.htm](http://www.ntpcntecljv.co.in/tenders.htm) or <http://ntpctender.com>  
or may contact AGM(C&M) / GM (C&M), NTECL,  
Vallur Thermal Power Station, VellivoyalChavadi Post,  
Ponneri Taluk, Thiruvallur District, Chennai - 600103, Tamil Nadu,  
Tel. No. 9445030151/9445030152  
Mob.: 9650991738, 9650990468

Detailed IFB

**NTPC Tamilnadu Energy Company Ltd**

(A Joint Venture of NTPC Ltd & TANGEDCO)

**Contracts & Materials Departments  
Vallur Thermal Power Station**

**INVITATION FOR BIDS (IFB)**

FOR

**PROCUREMENT OF 0.56 MMT STEAM COAL OF ORIGIN OTHER THAN INDIA FOR  
NTECL VALLUR TPS**

**(International Competitive Bidding)**

**IFB No.: NTECL/C&M/ICB/CS-4286**

**Date: 18.03.2020**

**1.0** NTECL invites online bids (e-tendering) on Single Stage Two Part Bidding basis with reverse auction from eligible bidders for **supply of 0.56 MMT (+/- 10%) of steam coal on CIF basis within a period of 4 months (No resale offer of stock, stored in India shall be entertained)** as per the Scope of Work mentioned hereinafter.

**2.0 SCOPE OF WORK**

Bidders shall declare the coal mine(s) outside India from where they are intending to supply coal as per specification, as per format enclosed in the bidding documents along with their bids. The successful bidder shall supply imported Coal sourced from identified mine(s) as declared by him on CIF basis and deliver at Kamarajar Port Limited, (KPL) (Ennore, Chennai, Tamilnadu State) in India. No change in mine shall be allowed during execution of the contract. Arranging vessels, handling, port clearances and all other activities for clearing and forwarding of the consignments at the load port, Customs Clearance, coordination with Ports, coordination with any statutory authorities, all liaison, coordination at discharge port etc. shall be in the scope of successful bidder.

Stevedoring / Unloading of Coal at KPL including payment shall be arranged by NTECL. However the entire coordination for stevedoring activities shall be in the scope of successful bidder. The bidder shall be responsible for timely delivery of coal upto discharge of coal over the coal conveyor at KPL. Demurrages if any shall be to the account of the bidder and NTECL shall not bear any cost on any account whatsoever may be, other than that explicitly provided for in the bidding document. **The detailed Scope of work shall be as per Volume - III of Bidding Documents.** Also the successful bidder shall not hold NTECL responsible for berthing delays under any circumstances.

The bidder(s) should obtain all necessary and related statutory clearances applicable for supply of imported coal against this IFB from the concerned authorities. Bidders may also refer Clause.28 of Volume-II-GCC.

- 3.0 NTECL intends to finance the subject tender through Own Resources.
- 4.0 Detailed specifications, scope of work and terms & conditions are given in the bidding documents, and as per the following schedule:

Bidding Document No. : **NTECL/C&M/ICB/IFB/CS-4286**

Bidding Document Sale Date : **From 18.03.2020**

**Last date for receipt of queries : 31.03.2020, upto 17.00 hrs (IST)**

Bid Submission Date & Time : **From 04.04.2020, 13:00 Hours (IST) to 10.04.2020, 14:30 Hours (IST)**

(Both Techno-Commercial Bid  
and Price Bid-Online & offline documents)

***Cost of Bidding Document : Free of cost***

**Techno-Commercial Bids shall be opened on 11.04.2020 at 15:00 Hours (IST)**

**Date & Time for opening of Price Bids & Reverse Auction shall be intimated by NTECL, separately to the bidders whose Techno-Commercial Bid are found to be acceptable.**

- 5.0 All bids must be accompanied by Bid Security (EMD) for an amount equivalent to **INR 3,03,30,000/- (Indian Rupees Three Crore Three Lakhs Thirty Thousand only)** or in **US\$ 411,800/- (US Dollars Four Hundred Eleven Thousand Eight Hundred only.)**

**5.1 OFFLINE DOCUMENTS:**

Documents to be submitted in physical form (i.e. offline documents in original) in separate sealed envelope in accordance with and containing the following, further the true copy of these documents shall also necessarily be enclosed with on line bid:

1. Bid security shall be furnished as brought out at Clause 5.2 below.
2. Certificate regarding Acceptance of No Deviation or Exclusion as per format at **Annexure- L** of Bidding Documents duly signed and stamped by the Bidder and Certificate on Compliance of Qualifying Requirement as per format at **Annexure-L1**.
3. The power of attorney furnished in accordance with ITB Clause 3.3.
4. Affidavit of not being Black Listed / Banned as per format (Annexure-P).
5. Certificate from Statutory Auditor(s) of the Bidder confirming the supply experience (Annexure-H).
6. Format for Declaration of Source of Imported Coal as per Clause 2 of Volume III of the Bidding document.

7. Consortium Agreement as per format enclosed, if applicable, (Annexure-IC, Qualification Data), in case of Consortium Bidder, failing which the Consortium bidder shall be disqualified and his bid rejected.

**5.2** The bid security shall, at the Bidder's option, be in the form of a Crossed Demand Draft or Banker's cheque in favour of "NTECL" payable at Chennai, India, or a Bank Guarantee (BG) as per Annexure - C from any of the bank specified in the Annexure - D1 of Volume-IV. In case of foreign bidders, the Bid Security can be from any other bank also in addition to the Banks specified in Annexure - D1 in Volume IV. If the Bank Guarantee is from a Bank not specified in the Annexure - D1, in Volume IV, then the Bank Guarantee shall be confirmed by any of the Bank specified in the Annexure-D1 in Volume - IV. The format of the Bank Guarantee shall be in accordance with the form of bid security included in the bidding documents. The bid security can also be submitted through wire transfer. The details to facilitate remittance of EMD through wire transfer is given below:

**A) Details for remittance of EMD by Foreign bidders**

Correspondent Bank Name	Citi Bank, New York
Correspondent Bank Swift Code	CITIUS33
For Credit to :	
Beneficiary Bank	Corporation Bank
Beneficiary Bank Swift Code	CORPINBB122
Beneficiary Bank Account number	36006674
For Further Credit to:	
Ultimate Beneficiary	NTPC Tamilnadu Energy Company Ltd
Ultimate Beneficiary's Account number	510341000000563
Purpose	Earnest Money Deposit for Tender No.NTECL/C&M/ICB/CS-4286
Amount of Remittance	<b>US\$ 411,800/- (US Dollars Four Hundred Eleven Thousand Eight Hundred only.)</b>
Bank Charges to the account of	Remitter

**B) Details for remittance of EMD by domestic bidders**

Beneficiary Account name	NTPC Tamilnadu Energy Company Ltd
Bank	Corporation Bank
Bank Branch	Nungambakkam Branch, Chennai 600034
Bank/Branch IFSC Code	CORP0000577
Beneficiary's Account number	510341000000563
Purpose	Earnest Money Deposit for Tender
Amount of Remittance	<b>INR 3,03,30,000/- (Indian Rupees Three Crore Three Lakhs Thirty Thousand only) or in US\$ 411,800/- (US Dollars Four Hundred Eleven Thousand Eight Hundred only.)</b>
Bank Charges to	Remitter

**Documentary evidence towards submission of bid security shall be submitted mandatorily as a part of OFFLINE Documents.**

**If Bids not accompanied by any of the above documents in original in a separate sealed envelope before the stipulated date & time for bid submission, the same shall be rejected by Owner as being non-responsive and online bid if submitted shall not be opened.**

## **6.0 QUALIFYING REQUIREMENT FOR BIDDERS**

The Qualifying Requirement for the Bidder for this tender shall be as under:

<b>I</b>	<p>The Bidder can be an individual firm meeting the qualifying requirements stipulated hereunder as per Clauses A and B;</p> <p style="text-align: center;"><b>OR</b></p> <p>The Bidder can be a Consortium of maximum three (03) firms meeting the qualifying requirements stipulated hereunder as per Clauses A and B collectively.</p> <p>Each partner of Consortium shall meet at least 25% of Technical Criteria Requirement mentioned at Clause A1 or at least 25% of the Financial Criteria Requirement mentioned at Clause B except for the Net worth criteria mentioned at Clause B (ii).</p> <p>The Consortium shall necessarily identify one of the Partners as lead Partner who shall meet on its own at least 51% of the Technical Criteria mentioned at clause A1 and at least 51% of Financial Criteria mentioned at Clause B except for the Net worth criteria mentioned at clause B(ii).</p>
<b>A</b>	<p><b>Technical criteria for Bidder:</b></p> <p>A1 The bidder should have imported/exported and supplied a minimum of <b>0.14 MMT</b> of any dry bulk (solid) commodity, like coal, iron ore, fertilizers, chemicals, cement, etc. of origin other than India to any firm, in any continuous twelve (12) months, in one or multiple contracts during the past three (3) years reckoned from the date of techno-commercial bid opening.</p> <p>In support of the aforesaid experience, the bidder shall furnish</p> <ul style="list-style-type: none"><li>a. Supply Experience Certificate from purchaser and ;</li><li>b. Certificate in original from the Statutory Auditor(s) of the bidder</li></ul>
<b>B</b>	<p><b>Financial Criteria for Bidder:</b></p> <ul style="list-style-type: none"><li>i. The average annual turnover of the bidder in the preceding three (03) financial years, as on the date of Techno-commercial bid opening, should not be less than <b>INR 186.66 Crore</b> (Indian Rupees One hundred eighty six crores and sixty six lakhs only) or in equivalent foreign currency.</li><li>ii. Net worth of the bidder, as on the last date of the financial year immediately preceding the date of Techno-commercial bid opening, should not be less than 100% of its paid-up share capital.</li><li>iii. In case the Bidder is not able to furnish its audited financial statements on standalone entity basis, the un-audited unconsolidated financial statements of the Bidder can be considered acceptable provided the Bidder further furnishes the following documents for substantiation of its qualification:<ul style="list-style-type: none"><li>a. Copies of the un-audited unconsolidated financial statements of the Bidder along with copies of the audited consolidated financial statements of the Holding Company.</li></ul></li></ul>

- b. A certificate from the CEO/CFO of the Holding Company, as per the format enclosed in the bid documents, stating that the un-audited unconsolidated financial statements form part of the Consolidated Annual Report of the Company.

In cases where audited results for the preceding financial year as on the date of bid opening are not available, certification of the financial statements from a practicing Chartered Accountant shall also be considered acceptable. In case, the Bidder is not able to submit from Practicing Chartered Accountant certifying its financial parameters, the audited results of three consecutive financial years preceding the last financial year shall be considered for evaluating the financial parameters. Further, a Certificate would be required from the CEO/CFO as per the format enclosed in the bidding documents stating that the Financial results of the Company are under audit as on the date of techno-commercial bid opening and the Certificate from the practicing Chartered Accountant certifying the financial parameters is not available.

- iv In case the Bidder does not satisfy the financial criteria, stipulated at paras B(i) and/ or B(ii) above on its own, its Subsidiary(ies) and/or Holding Company and/or Subsidiary(ies) of its Holding Company wherever applicable would be required to meet the stipulated turnover requirements at Para B(i) above. In such an event, the Bidder would be required to furnish along with its bid, a Letter of Undertaking from the Holding Company, supported by Board Resolution of the Holding company, as per the format enclosed in the bid documents, pledging unconditional and irrevocable financial support for the execution of the Contract by the Bidder in case of award. In case the Bidder meets the requirement of Net worth based on the strength of its Subsidiary(ies) and/or Holding Company and/or Subsidiary(ies) of its Holding Company wherever applicable, the Net worth of the Bidder and its Subsidiary(ies) and/or Holding Company and/or Subsidiary(ies) of the Holding Company, in combined manner should not be less than 100% of their paid up share capital. However individually, their Net worth should not be less than 75% of their respective paid up share capitals.
- v In case of a bid submitted by a Consortium the turnover shall be considered on a combined manner for all the Consortium partners. Net worth of all consortium members in combined manner should not be less than 100% of their paid up share capital however individually, their Net worth should not be less than 75% of their respective paid up share capitals.

Net worth in combined manner shall be calculated as follows:

$$\text{Net worth (combined)} = (X1+X2+X3) / (Y1+Y2+Y3) \times 100$$

Where X1, X2, X3 are individual Net worth which should not be less than 75% of the respective paid-up share capitals and Y1,Y2,Y3 are individual respective paid-up share capitals.

Notes:

- i. Net worth means the sum total of the paid up share capital and free reserves. Free reserve means all reserves credited out of the profits and share premium account but does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation. Further, any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from "Reserves and Surplus"
- ii. Other income shall not be considered for arriving at annual turnover.
- iii "Holding Company" and "Subsidiary Company" shall have the meaning ascribed to

them as per Companies Act of India.

- iv For turnover indicated in foreign currency, the exchange rate as on seven days prior to the date of Techno- Commercial bid opening shall be used.
- v The term 'date of bid opening' would mean the date of Techno-Commercial bid opening.
- vi A firm can be a partner in only one Consortium; bids submitted by Consortium including the same firm as partner will be rejected.
- vii The Consortium shall necessarily identify one of the partners as lead partner.
- viii The Consortium Bidder shall provide, along with the bid, a Consortium Agreement, as per the format enclosed in the bid documents in which the partners of the Consortium are jointly and severally liable to the Owner to perform all the contractual obligations. The Consortium Agreement shall be submitted along with the bid, failing which the Bidder shall be disqualified and his bid shall be rejected.
- ix In case of Consortium, the bid security, and in the event of award to Consortium the performance bank guarantee, shall be in the name of all the partners of the Consortium.
- x Dry (bulk) solid commodity mentioned at A above means dry solid bulk cargo covered in Appendix 4 (page 352 to 358) of International Maritime Solid Bulk Cargoes (IMSBC) code MSC 84/24/Add.3

7.0 NTECL reserves the right to reject any or all bids or cancel/withdraw the Invitation for Bids without assigning any reason whatsoever and in such case no bidder / intending bidder shall have any claim arising out of such action.

8.0 Interested parties are required to get registered with M/s National Informatics Centre (CPP) website <https://etenders.gov.in/e procure/app> (if not registered already). After registration with CPP, a complete set of Bidding Documents may be downloaded by any interested Bidder from CPP Portal <https://etenders.gov.in/e procure/app> with Tender ID-2020\_NTECL\_45640\_1. Interested parties are requested to ensure that they have downloaded the OFFICIAL COPY of BID DOCUMENTS against Tender ID – 2020\_NTECL\_45640\_1 from abovementioned website of CPP after getting registered with CPP without which they will not be able to submit their bids. For Technical assistance call CPP Helpdesk”

**Note: No hard copy of Bidding Documents shall be issued.**

Download of bidding documents by any bidder shall not construe that such bidder is considered to be qualified. Bids shall be submitted online and opened at the address given below.

**9.0 Address for communication;**

**AGM(C&M) / GM (C&M), NTECL,  
Vallur Thermal Power Station, VellivoyalChavadi Post,  
Ponneri Taluk, Thiruvallur District, Chennai - 600103, Tamil Nadu,  
Mob.: 9650991738, 9650990468**

**Note:**

- A. **Bidder/s shall ensure while downloading the Bidding Documents that the complete set of bidding document are downloaded.** The Bidding documents comprise the following in addition to Invitation for Bid (IFB):

1	Instructions to Bidders (ITB)	Volume - I
2	General Conditions of Contract (GCC)	Volume - II
3	Technical Specifications (TS)	Volume - III
4	Annexure/Attachments/Formats/Forms/Schedules	Volume - IV

- B. **As the requirement of coal is urgent, all the bidders should strictly adhere to the above mentioned time lines and No time extension for submission of bid shall be entertained.**
- C. If the bidder signs the no deviation certificate with any conditions / changes, the same shall not be acceptable to NTECL and their bid shall be summarily rejected. In case of any clarification regarding scope, specifications or conditions of the contract, the same shall be sought prior to the last date for receipt of queries as mentioned in IFB. [i.e. 31.03.2020 up to 17:00 Hrs]
- D. NTECL shall not be responsible for any technical delays resulting in non-receipt of original tender documents/ bids etc.
- E. For quoting the Bid Prices, the Bidder(s) are expected to take into account the requirements and conditions of the bidding documents for the convenience of the bidders indicative price schedule format is enclosed at Annexure-U of Volume IV of Bidding Documents.
- F. The Instructions to Bidders for Online Bid Submission is enclosed at Annexure-I to this Detailed IFB.



## Annexure I to ITB

### Instructions to Bidders for Online Bid Submission

**In case of discrepancy between the provisions detailed below and those available on the e-tender portal, the following shall prevail**

The bidders are required to submit soft copies of their bids electronically on the CPP Portal, using valid Digital Signature Certificates. The instructions given below are meant to assist the bidders in registering on the CPP Portal, prepare their bids in accordance with the requirements and submitting their bids online on the CPP Portal.

More information useful for submitting online bids on the CPP Portal may be obtained at :<https://etenders.gov.in/eprocure/app>.

#### REGISTRATION

Bidders are required to enroll on the e-Procurement module of the Central Public Procurement Portal (URL: <https://etenders.gov.in/eprocure/app>) by clicking on the link "Online bidder Enrollment" on the CPP Portal which is free of charge.

1. As part of the enrolment process, the bidders will be required to choose a unique username and assign a password for their accounts.
2. Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication from the CPP Portal.
3. Upon enrolment, the bidders will be required to register their valid Digital Signature Certificate (Class III Certificates with signing key usage) issued by any Certifying Authority recognized by CCA India (e.g. Sify/nCode/eMudhra etc.) with their profile.
4. Only one valid DSC should be registered by a bidder. Please note that the bidders are responsible to ensure that they do not lend their DSC's to others which may lead to misuse.
5. Bidder then logs in to the site through the secured log-in by entering their user ID/password and the password of the DSC /e-Token.

#### SEARCHING FOR TENDER DOCUMENTS

1. There are various search options built in the CPP Portal, to facilitate bidders to search active tenders by several parameters. These parameters could include Tender ID, Organization Name, Location, Date, Value, etc. There is also an option of advanced search for tenders, wherein the bidders may combine a

number of search parameters such as Organization Name, Form of Contract, Location, Date, Other keywords etc. to search for a tender published on the CPP Portal.

2. Once the bidders have selected the tenders they are interested in, they may download the required documents /tender schedules. These tenders can be moved to the respective 'My Tenders' folder. This would enable the CPP Portal to intimate the bidders through SMS / e-mail in case there is any corrigendum issued to the tender document.
3. The bidder should make a note of the unique Tender ID assigned to each tender, in case they want to obtain any clarification /help from the Helpdesk.

### **PREPARATION OF BIDS**

1. Bidder should take into account any corrigendum published on the tender document before submitting their bids.
2. Please go through the tender advertisement and the tender document carefully to understand the documents required to be submitted as part of the bid. Please note the number of covers in which the bid documents have to be submitted, the number of documents - including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid.
3. Bidder, in advance, should get ready the bid documents to be submitted as indicated in the tender document /schedule and generally, they can be in PDF/XLS /RAR /DWF/JPG formats. Bid documents may be scanned with 100 dpi with black and white option which helps in reducing size of the scanned document.
4. To avoid the time and effort required in uploading the same set of standard documents which are required to be submitted as a part of every bid, a provision of uploading such standard documents (e.g. PAN card copy, annual reports, auditor certificates etc.) has been provided to the bidders. Bidders can use "My Space" or "Other Important Documents" area available to them to upload such documents. These documents may be directly submitted from the "My Space" area while submitting a bid, and need not be uploaded again and again. This will lead to a reduction in the time required for bid submission process.

*Note: My Documents space is only a repository given to the Bidders to ease the uploading process. If Bidder has uploaded his Documents in My Documents space, this does not automatically ensure these Documents being part of Technical Bid.*

## **SUBMISSION OF BIDS**

1. Bidder should log into the site well in advance for bid submission so that they can upload the bid in time i.e. on or before the bid submission time. Bidder will be solely responsible for any delay due to other issues.
2. The bidder has to digitally sign and upload the required bid documents one by one as indicated in the tender document.
3. Bidder has to select the payment option as "offline" to pay the tender fee /EMD as applicable and enter details of the instrument.
4. Bidder should prepare the EMD as per the instructions specified in the tender document. The original should be posted/couriered/given in person to the concerned official, latest by the deadline for bid submission or as specified in the tender documents. The details of the DD/any other accepted instrument, physically sent, should tally with the details available in the scanned copy and the data entered during bid submission time.
5. Bidders are requested to note that they should necessarily submit their financial bids in the format provided and no other format is acceptable. If the price bid has been given as a standard BOQ format with the tender document, then the same is to be downloaded and to be filled by all the bidders. Bidders are required to download the BOQ file, open it and complete the white coloured (unprotected) cells with their respective financial quotes and other details (such as name of the bidder). No other cells should be changed. Once the details have been completed, the bidder should save it and submit it online, without changing the filename.
6. The server time (which is displayed on the bidders' dashboard) will be considered as the standard time for referencing the deadlines for submission of the bids by the bidders, opening of bids, Reverse Auction etc. The bidders should follow this time during bid submission and also during Auction.
7. All the documents being submitted by the bidders would be encrypted using PKI encryption techniques to ensure the secrecy of the data. The data entered cannot be viewed by unauthorized persons until the time of bid opening. The confidentiality of the bids is maintained using the secured Socket Layer 128 bit encryption technology. Data storage encryption of sensitive fields is done. Any bid document that is uploaded to the server is subjected to symmetric encryption using a system generated symmetric key. Further this key is subjected to asymmetric encryption using buyers/bid opener's public keys. Overall, the uploaded tender documents become readable only after the tender opening by the authorized bid openers.
- 7) The uploaded tender documents become readable only after the tender opening

by the authorized bid openers.

- 8) Upon the successful and timely submission of bids (i.e. after Clicking "Freeze Bid Submission " in the portal), the portal will give a successful bid submission message & a bid summary will be displayed with the bid no. and the date & time of submission of the bid with all other relevant details.
- 9) The bid summary has to be printed and kept as an acknowledgement of the submission of the bid. This acknowledgement may be used as an entry pass for any bid opening meetings.

#### **ASSISTANCE TO BIDDERS**

- 1) Any queries relating to the tender document and the terms and conditions contained there in should be addressed to the Tender Inviting Authority for a tender or the relevant contact person indicated in the tender.
- 2) Any queries relating to the process of online bid submission or queries relating to CPP Portal in general may be directed to the 24x7 CPP Portal Help desk.