

Abbreviated IFB



**NTPC TAMILNADU
ENERGY COMPANY LTD**
(A Joint Venture of NTPC Ltd and TANGEDCO)
Vallur Thermal Power Project

INVITATION FOR BIDS (IFB)

FOR

**PROCUREMENT OF 0.85 MMT IMPORT COAL OF ORIGIN OTHER THAN INDIA
FOR NTECL VALLUR TPP
(International Competitive Bidding)**

IFB No.: NTECL/C&M/ICB/IFB-156/CS-3539

Date: 08.10.2018

NTECL invites online bids (e-tendering) on Single Stage Two Part Bidding basis with reverse auction from eligible bidders for Procurement of 0.85 MMT import coal of origin other than India.

Bidding documents shall be available for downloading **from 09.10.2018 to 19.10.2018 (17:00Hrs).**

Bids (both Techno-Commercial Bid and Price Bid) shall be received up to 17:00 Hrs. on **01.11.2018** and Techno- Commercial Bid shall be opened on 02.11.2018 **at 11:00 Hrs.**

The date of opening of Price Bids & Reverse Auction for the Package shall be intimated separately by TCIL / NTECL.

For the detailed IFB, bidding documents for the package, please visit at;
<https://www.tcil-indiaelectronicstender.com> (Tender Search Code :NTECL-2018-TN000001)
or www.ntpcntecjv.co.in/tenders.htm or or <http://ntpctender.com>
or may contact AGM(C&M) / GM (C&M), NTECL,
Vallur Thermal Power Project, Vellivoyal Chavadi Post,
Ponneri Taluk, Thiruvallur District, Chennai - 600103, Tamil Nadu,
Tel. No. 9445030151/9445030152
Mob.: 9445002574, 9445869131, 9650990468

NTPC Tamilnadu Energy Company Ltd

(A Joint Venture of NTPC Ltd & TANGEDCO)

Contracts & Materials Departments Vallur Thermal Power Project

INVITATION FOR BIDS (IFB)

FOR

PROCUREMENT OF 0.85 MMT IMPORT COAL OF ORIGIN OTHER THAN INDIA FOR
NTECL VALLUR TPP

(International Competitive Bidding)

IFB No.: NTECL/C&M/ICB/IFB-156/CS-3539

Date: 08.10.2018

1.0 NTECL invites online bids (e-tendering) on Single Stage Two Part Bidding basis with reverse auction from eligible bidders for **supply of 0.85 MMT of imported coal on CIF basis (No resale offer of stock, stored in India shall be entertained)** as per the Scope of Work mentioned hereinafter.

2.0 SCOPE OF WORK

Bidders shall declare the coal mine(s) outside India from where they are intending to supply coal as per specification, as per format enclosed in the bidding documents along with their bids. The successful bidder shall supply imported Coal sourced from identified mine(s) as declared by him on CIF basis and deliver at Kamarajar Port Limited,(KPL) (Ennore, Chennai, Tamilnadu State) in India, arranging vessels, handling, port clearances and all other activities for clearing and forwarding of the consignments at the load port, Customs Clearance, coordination with Ports, coordination with any statutory authorities, all liaison, coordination at discharge port etc.

Stevedoring / Unloading of Coal at KPL including payment shall be arranged by NTECL. However the entire coordination for stevedoring activities shall be in the scope of successful bidder. The bidder shall be responsible for timely delivery of coal over the coal conveyor at KPL. Demurrages if any shall be to the account of the bidder and NTECL shall not bear any cost on any account whatsoever may be, other than that explicitly provided for in the bidding document. **The detailed Scope of work shall be as per Volume - III of Bidding Documents.** Also the successful bidder shall not hold NTECL responsible for berthing delays under any circumstances.

The bidder(s) should obtain all necessary and related statutory clearances applicable for supply of imported coal of origin other than India, against this IFB from the concerned authorities. Bidders may also refer Clause.28 of Volume-II-GCC.

Bidders shall declare the coalmine(s) outside India from where they are intending to supply coal as per specifications, as per format enclosed in the bidding documents along with their bids. The successful bidder shall supply imported coal sourced from identified mine(s) as declared by him to NTECL and no change in mine shall be allowed during execution of the contract.

3.0 NTECL intends to finance the subject tender through Own Resources.

4.0 Detailed specifications, scope of work and terms & conditions are given in the bidding documents, and as per the following schedule:

Bidding Document No. : **NTECL/C&M/ICB/IFB-156/CS-3539**

Bidding Document Sale Date : **From 09.10.2018 to 19.10.2018 up to 17:00 Hrs. (IST)**

Date of Pre-bid Conference : 24.10.2018, 10.00 hrs

Bid Submission Date & Time : **On or before 17:00 Hours (IST) on 01.11.2018**
(Both Techno-Commercial Bid
and Price Bid-Online & offline documents)

Cost of Bidding Document : Free of cost

Techno-Commercial Bids shall be opened on 02.11.2018 at 11:00 Hours (IST)

Date & Time for opening of Price Bids & Reverse Auction shall be intimated by TCIL/NTECL, separately to the bidders whose Techno-Commercial Bid are found to be acceptable.

5.0 All bids must be accompanied by Bid Security (EMD) for an amount equivalent to **INR 5,00,00,000/-(Indian Rupees Five Crore)** or in **US\$ 683,600/- (US Dollars Six Hundred Eighty Three Thousand and Six Hundred only.)**

5.1 **OFFLINE DOCUMENTS:**

Documents to be submitted in physical form (i.e. offline documents in original) in separate sealed envelope in accordance with and containing the following, further the true copy of these documents shall also necessarily be enclosed with on line bid:

1. Bid security shall be furnished in accordance with ITB Clause 7.0 .
2. Certificate regarding Acceptance of No Deviation or Exclusion as per format at **Annexure- L** of Bidding Documents duly signed and stamped by the Bidder and Certificate on Compliance of Qualifying Requirement as per format at **Annexure-L2**.
3. The power of attorney furnished in accordance with ITB Clause 3.3.
4. **Affidavit of not being Black Listed / Banned as per format (Annexure-P).**
5. **Certificate from Statutory Auditor(s) of the Bidder confirming the supply experience (Annexure-H).**

6. **Format for Declaration of Source of Imported Coal as per Clause 2 of Volume III of the Bidding document.**

7. **Consortium Agreement as per format enclosed (Annexure-IC, Qualification Data), in case of Consortium Bidder, failing which the Consortium bidder shall be disqualified and his bid rejected.**

8. **Pass phrase for both bid parts (Technical Part & Financial Part)**

5.2 The bid security shall, at the Bidder's option, be in the form of a Crossed Demand Draft or Banker's cheque in favour of "NTECL" payable at Chennai, India, or a Bank Guarantee (BG) as per Annexure - C from any of the bank specified in the Annexure - D1 of Volume-IV. In case of foreign bidders, the Bid Security can be from any other bank also in addition to the Banks specified in Annexure - D1 in Volume IV. If the Bank Guarantee is from a Bank not specified in the Annexure - D1, in Volume IV, then the Bank Guarantee shall be confirmed by any of the Bank specified in the Annexure-D1 in Volume - IV. The format of the Bank Guarantee shall be in accordance with the form of bid security included in the bidding documents. The bid security can also be submitted through wire transfer. The details to facilitate remittance of EMD through wire transfer is given below:

A) Details for remittance of EMD by Foreign bidders

Correspondent Bank Name	Citi Bank, New York
Correspondent Bank Swift Code	CITIUS33
For Credit to :	
Beneficiary Bank	Corporation Bank
Beneficiary Bank Swift Code	CORPINBB122
Beneficiary Bank Account number	36006674
For Further Credit to:	
Ultimate Beneficiary	NTPC Tamilnadu Energy Company Ltd
Ultimate Beneficiary's Account number	510341000000563
Purpose	Earnest Money Deposit for Tender No. NTECL/C&M/ICB/IFB-155/CS-3539
Amount of Remittance	USD 683,600/- (US Dollars Six Hundred Eighty Three Thousand and Six Hundred only.)
Bank Charges to the account of	Remitter

B) Details for remittance of EMD by domestic bidders

Beneficiary Account name	NTPC Tamilnadu Energy Company Ltd
Bank	Corporation Bank
Bank Branch	Nungambakkam Branch, Chennai 600034
Bank/Branch IFSC Code	CORP0000577
Beneficiary's Account number	510341000000563
Purpose	Earnest Money Deposit for Tender
Amount of Remittance	Rs. INR 5,00,00,000/- (Indian Rupees Five Crore only)
Bank Charges to	Remitter

Documentary evidence towards submission of bid security shall be submitted mandatorily as a part of OFFLINE Documents.

If Bids not accompanied by any of the above documents in original in a separate sealed envelope before the stipulated date & time for bid submission. The same shall be rejected by Owner as being non-responsive and online bid if submitted shall not be opened.

6.0 QUALIFYING REQUIREMENT FOR BIDDERS

The Qualifying Requirement for the Bidder for this tender shall be as under:

I	<p>The Bidder can be an individual firm meeting the qualifying requirements stipulated hereunder as per Clauses A and B;</p> <p style="text-align: center;">OR</p> <p>The Bidder can be a Consortium of maximum three (03) firms meeting the qualifying requirements stipulated hereunder as per Clauses A and B collectively.</p> <p>Each partner of Consortium shall meet at least 25% of Technical Criteria Requirement mentioned at Clause A1 or at least 25% of the Financial Criteria Requirement mentioned at Clause B except for the Net worth criteria mentioned at Clause B (ii).</p> <p>The Consortium shall necessarily identify one of the Partners as lead Partner who shall meet on its own at least 51% of the Technical Criteria mentioned at clause A1 and at least 51% of Financial Criteria mentioned at Clause B except for the Net worth criteria mentioned at clause B(ii).</p>
A.	<p>Technical criteria for Bidder:</p> <p>A1 The bidder should have imported/exported and supplied a minimum of 0.383 MMT of any dry bulk (solid) commodity, like coal, iron ore, fertilizers, chemicals, cement, etc. of origin other than India to any firm, in any continuous twelve (12) months, in one or multiple contracts during the past three (3) years reckoned from the date of techno-commercial bid opening.</p> <p>In support of the aforesaid experience, the bidder shall furnish</p> <p>a. Supply Experience Certificate from purchaser and ;</p> <p>b. Certificate in original from the Statutory Auditor(s) of the bidder</p>
B.	<p>Financial Criteria for Bidder:</p> <p>i. The average annual turnover of the bidder in the preceding three (03) financial years, as on the date of Techno-commercial bid opening, should not be less than INR 175.55 Crore</p>

	<p>(Indian Rupees One hundred seventy five crores and fifty five lakhs only) or in equivalent foreign currency.</p> <p>ii. Net worth of the bidder, as on the last date of the financial year immediately preceding the date of Techno-commercial bid opening, should not be less than 100% of its paid-up share capital.</p> <p>iii. In case the Bidder is not able to furnish its audited financial statements on standalone entity basis, the un-audited unconsolidated financial statements of the Bidder can be considered acceptable provided the Bidder further furnishes the following documents for substantiation of its qualification:</p> <p>a. Copies of the un-audited unconsolidated financial statements of the Bidder along with copies of the audited consolidated financial statements of the Holding Company.</p> <p>b. A certificate from the CEO/CFO of the Holding Company, as per the format enclosed in the bid documents, stating that the un-audited unconsolidated financial statements form part of the Consolidated Annual Report of the Company.</p> <p>In cases where audited results for the preceding financial year as on the date of bid opening are not available, certification of the financial statements from a practicing Chartered Accountant shall also be considered acceptable. In case, the Bidder is not able to submit from Practicing Chartered Accountant certifying its financial parameters, the audited results of three consecutive financial years preceding the last financial year shall be considered for evaluating the financial parameters. Further, a Certificate would be required from the CEO/CFO as per the format enclosed in the bidding documents stating that the Financial results of the Company are under audit as on the date of techno-commercial bid opening and the Certificate from the practicing Chartered Accountant certifying the financial parameters is not available.</p> <p>iv. In case a Bidder does not satisfy the financial criteria, stipulated at paras B(i) and/ or B(ii) above on its own, its Subsidiary(ies) and/or Holding Company and/or Subsidiary(ies) of its Holding Company wherever applicable would be required to meet the stipulated turnover requirements at Para B(i) above. In such an event, the Bidder would be required to furnish along with its bid, a Letter of Undertaking from the Holding Company, supported by Board Resolution of the Holding company, as per the format enclosed in the bid documents, pledging unconditional and irrevocable financial support for the execution of the Contract by the Bidder in case of award. In case the Bidder meets the requirement of Net worth based on the strength of its Subsidiary(ies) and/or Holding Company and/or Subsidiary(ies) of its Holding Company wherever applicable, the Net worth of the Bidder and its Subsidiary(ies) and/or Holding Company and/or Subsidiary(ies) of the Holding Company, in combined manner should not be less than 100% of their paid up share capital. However individually, their Net worth should not be less than 75% of their respective paid up share capitals.</p> <p>v. In case of a bid submitted by a Consortium the turnover shall be considered on a combined manner for all the Consortium partners. Net worth of all consortium members in combined manner should not be less than 100% of their paid up share capital however individually, their Net worth should not be less than 75% of their respective paid up share capitals.</p> <p>Net worth in combined manner shall be calculated as follows:</p> $\text{Net worth (combined)} = (X1+X2+X3) / (Y1+Y2+Y3) \times 100$ <p>Where X1, X2, X3 are individual Net worth which should not be less than 75% of the respective paid-up share capitals and Y1,Y2,Y3 are individual respective paid-up share capitals.</p>
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Notes:

- i. Net worth means the sum total of the paid up share capital and free reserves. Free reserve means all reserves credited out of the profits and share premium account but does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation. Further, any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from "Reserves and Surplus"
- ii. Other income shall not be considered for arriving at annual turnover.
- iii. "Holding Company" and "Subsidiary Company" shall have the meaning ascribed to them as per Companies Act of India.
- iv. For turnover indicated in foreign currency, the exchange rate as on seven days prior to the date of Techno- Commercial bid opening shall be used.
- v. The term 'date of bid opening' would mean the date of Techno-Commercial bid opening.
- vi. A firm can be a partner in only one Consortium; bids submitted by Consortium including the same firm as partner will be rejected.
- vii. The Consortium shall necessarily identify one of the partners as lead partner.
- viii. The Consortium Bidder shall provide, along with the bid, a Consortium Agreement, as per the format enclosed in the bid documents in which the partners of the Consortium are jointly and severally liable to the Owner to perform all the contractual obligations. The Consortium Agreement shall be submitted along with the bid, failing which the Bidder shall be disqualified and his bid shall be rejected.
- ix. In case of Consortium, the bid security, and in the event of award to Consortium the performance bank guarantee, shall be in the name of all the partners of the Consortium.
- x. Dry (bulk) solid commodity mentioned at A above means dry solid bulk cargo covered in Appendix 4 (page 352 to 358) of International Maritime Solid Bulk Cargoes (IMSBC) code MSC 84/24/Add.3

7.0 NTECL reserves the right to reject any or all bids or cancel/withdraw the Invitation for Bids without assigning any reason whatsoever and in such case no bidder / intending bidder shall have any claim arising out of such action.

8.0 Interested parties are required to get registered with M/s Telecommunication Corporation of India Ltd. (TCIL) website <https://www.tcil-india-electronictender.com> (if not registered already). After registration with TCIL, a complete set of Bidding Documents may be downloaded by any interested Bidder from TCIL Portal <https://www.tcil-indiaelectronictender.com> with Tender Search Code NTECL-2018-TN000001. Interested parties are requested to ensure that they have downloaded the **OFFICIAL COPY of BID DOCUMENTS** and have **OBTAINED the SERIAL NUMBER of OFFICIAL COPY of BID DOCUMENTS** against Tender Search code- NTECL-2018-TN000001 from abovementioned website of TCIL after getting registered with TCIL without which they will not be able to submit their bids. For technical assistance call TCIL Helpdesk at 011-26241790.

Note: No hard copy of Bidding Documents shall be issued.

Download of bidding documents by any bidder shall not construe that such bidder is considered to be qualified. Bids shall be submitted online and opened at the address given below.

9.0 Address for communication;

**AGM(C&M) / GM (C&M), NTECL,
Vallur Thermal Power Project, Vellivoyal Chavadi Post,
Ponneri Taluk, Thiruvallur District, Chennai - 600103, Tamil Nadu,
Tel. No. 9445030151/9445030152
Mob.: 9445002574, 9445869131, 9650990468**

Note:

- A. Bidder/s shall ensure while downloading the Bidding Documents that the complete set of bidding document are downloaded.** The Bidding documents comprise the following in addition to Invitation for Bid (IFB):

1	Instructions to Bidders (ITB)	Volume – I
2	General Conditions of Contract (GCC)	Volume - II
3	Technical Specifications (TS)	Volume - III
4	Annexure/Attachments/Formats/Forms/Schedules	Volume - IV

- B. As the requirement of coal is urgent, all the bidders should strictly adhere to the above mentioned time lines and No time extension for submission of bid shall be entertained.**
- C.** If the bidder signs the no deviation certificate with any conditions / changes, the same shall not be acceptable to NTECL and their bid shall be summarily rejected. In case of any clarification regarding scope, specifications or conditions of the contract, the same shall be sought two days prior to the date of Pre-bid conference as mentioned in IFB. [i.e. 22.10.2018 up to 17:00 Hrs]
- D.** NTECL shall not be responsible for any postal or technical delays resulting in non-receipt of original tender documents/ bids etc.
- E.** For quoting the Bid Prices, the Bidder(s) are expected to take into account the requirements and conditions of the bidding documents for the convenience of the bidders indicative price schedule format is enclosed at Annexure–U of Volume IV of Bidding Documents.