

INVITATION FOR BIDS (IFB)

NTPC Tamilnadu Energy Company Limited

(A Joint Venture of NTPC Ltd & TANGEDCO)

Vallur Thermal Power Project

BIDDING DOCUMENTS

FOR

PROCUREMENT OF 0.5 MMT OF STEAM COAL OF ORIGIN OTHER THAN INDIA FOR
NTECL VALLUR TPS

(International Competitive Bidding)

Bidding Document No: NTECL/C&M/ICB/IFB-151/CS-3209, Dt: 12.01.2018

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INVITATION FOR BIDS (IFB)

Abbreviated IFB



**NTPC TAMILNADU
ENERGY COMPANY LTD**
(A Joint Venture of NTPC Ltd and TANGEDCO)
Vallur Thermal Power Project

INVITATION FOR BIDS (IFB)

FOR

**PROCUREMENT OF 0.5 MMT OF STEAM COAL OF ORIGIN OTHER THAN INDIA
FOR NTECL VALLUR TPS
(International Competitive Bidding)**

IFB No.: NTECL/C&M/ICB/IFB-151/CS-3209

Date: 12.01.2018

NTECL invites online bids (e-tendering) on Single Stage Two Part Bidding basis with reverse auction from eligible bidders for Procurement of 0.5 MMT of steam coal of origin other than India.

Bidding documents shall be available for downloading **from 12.01.2018 to 10.02.2018 (14:30Hrs).**

Bids (both Techno-Commercial Bid and Price Bid) shall be received up to 14:30 Hrs. on **12.02.2018** and Techno- Commercial Bid shall be opened on the **same day at 16:00 Hrs.**

The date of opening of Price Bids & Reverse Auction for the Package shall be intimated separately by MSTC / NTECL.

For the detailed IFB, bidding documents for the package, please visit at;
www.mstcecommerce.com/eprochome/mstc or
www.ntpcntecljv.co.in/tenders.htm or <http://ntpctender.com> or may contact
AGM(C&M) / GM (C&M), NTECL,
Vallur Thermal Power Project, Vellivoyal Chavadi Post,
Ponneri Taluk, Thiruvallur District, Chennai - 600103, Tamil Nadu,
Tel. No. 044 - 65351017 / 65351039
Mob.: 9445869131, 9445869040, 9445002640

INVITATION FOR BIDS (IFB)

Detailed IFB

NTPC Tamilnadu Energy Company Ltd

(A Joint Venture of NTPC Ltd & TANGEDCO)

**Contracts & Materials Departments
Vallur Thermal Power Project**

INVITATION FOR BIDS (IFB)

FOR

**PROCUREMENT OF 0.5 MMT OF STEAM COAL OF ORIGIN OTHER THAN INDIA FOR
NTECL VALLUR TPS**

(International Competitive Bidding)

IFB No.: NTECL/C&M/ICB/IFB-151/CS-3209

Date: 12.01.2018

1.0 NTECL invites online bids (e-tendering) on Single Stage Two Part Bidding basis with reverse auction from eligible bidders for **supply of 0.5 MMT (+ 20%) of steam coal on CIF / High Sea Sales basis only (No resale offer of stock, stored in India shall be entertained)** as per the Scope of Work mentioned hereinafter.

2.0 SCOPE OF WORK

The brief Scope of Work includes supply of Steam Coal on CIF / High Sea Sales basis only (No resale offer of stock, stored in India shall be entertained) and delivery at Kamarajar Port, (Ennore, Chennai, Tamilnadu State) in India, arranging vessels, handling, port clearances, and all other activities for clearing and forwarding of the consignments at the load port, Customs Clearance, coordination with Ports, coordination with any statutory authorities, all liaison and coordination at discharge port etc.

Stevedoring/Unloading of Coal at Discharge Port i.e. Kamarajar Port, (including payment), shall be arranged by NTECL. However the entire coordination for stevedoring activities shall be in the scope of successful bidder. The bidder shall be responsible for timely delivery of coal up to discharge of coal over the coal conveyor at Kamarajar Port. Demurrages if any shall be to the account of the bidder and NTECL shall not bear any cost on any account whatsoever may be other than that explicitly provided for in the bidding document only. **The detailed Scope of work shall be as per Volume - III (Technical Specification) of Bidding Documents.** Also the successful bidder shall not hold NTECL responsible for berthing delays under any circumstances.

The bidder(s) should obtain all necessary and related statutory clearances applicable for supply of imported coal against this IFB from the concerned authorities.

Bidders shall declare the coal mine outside India from where they are intending to supply coal as per specifications, as per format enclosed in the bidding documents along with their bids (Attachment – IJ of Volume - III (Technical Specification)).

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The successful bidder shall supply imported steam coal sourced from identified mine as declared by him to NTECL **and no change in mine shall be allowed during execution of contract.**

3.0 NTECL intends to finance the subject tender through Own Resources.

4.0 Detailed specifications, scope of work and terms & conditions are given in the bidding documents, and as per the following schedule:

Bidding Document No. : **NTECL/C&M/ICB/IFB-151/CS-3209**

Bidding Document Sale Date : **From 12.01.2018 to 10.02.2018 up to 14:30 Hrs. (IST)**

Online queries by bidder up to Date : **02.02.2018 up to 16:00 Hrs. (IST)**

Bid Submission Date & Time : **On or before 14:30 Hours (IST) on 12.02.2018**
(Both Techno-Commercial Bid
and Price Bid & offline documents)

Cost of Bidding Document : Free of cost

Techno-Commercial Bids shall be opened on 12.02.2018 at 16:00 Hours (IST)

Date & Time for opening of Price Bids & Reverse Auction shall be intimated by MSTC/NTECL, separately to the bidders whose Techno-Commercial Bid are found to be acceptable.

Note: In order to, provide sufficient time, to prospective Bidder for preparing a responsive Bid, the clarification cutoff date is indicated as 02.02.2018 up to 16:00 hrs (IST) though Bid Sale Date is upto 10.02.2018 (16:00Hrs IST).

5.0 All bids must be accompanied by Bid Security (EMD) for an amount equivalent to **INR 2,40,03,000/- (Indian Rupees Two Crore Forty Lakhs three thousand only)** or in **US\$ 3,79,000/- (US Dollars Three Lakhs Seventy Nine Thousand only).**

5.1 OFFLINE DOCUMENTS:

Documents to be submitted in physical form (i.e. offline documents in original) in separate sealed envelope in accordance with and containing the following, further the true copy of these documents shall also necessarily be enclosed with on line bid:

1. Bid security shall be furnished in accordance with ITB Clause 7.0 .
2. Certificate regarding Acceptance of No Deviation or Exclusion as per format at **Annexure- L** of Bidding Documents duly signed and stamped by the Bidder.
3. The power of attorney furnished in accordance with ITB Clause 3.3.
4. **Affidavit of not being Black Listed / Banned as per format (Annexure-P).**
5. **Certificate from Statutory Auditor(s) of the Bidder confirming the supply experience (Annexure-H).**

INVITATION FOR BIDS (IFB)

6. Format for Declaration of Source of Imported Coal as per Clause 2 of Volume III of the Bidding document.

5.2 The bid security shall, at the Bidder's option, be in the form of a Crossed Demand Draft or Banker's cheque in favour of "NTECL" payable at Chennai, India, or a Bank Guarantee (BG) as per Annexure - C from any of the bank specified in the Annexure - D1 of Volume-IV. In case of foreign bidders, the Bid Security can be from any other bank also in addition to the Banks specified in Annexure - D1 in Volume IV. If the Bank Guarantee is from a Bank not specified in the Annexure - D1, in Volume IV, then the Bank Guarantee shall be confirmed by any of the Bank specified in the Annexure-D1 in Volume - IV. The format of the Bank Guarantee shall be in accordance with the form of bid security included in the bidding documents. The bid security can also be submitted through wire transfer. The details to facilitate remittance of EMD through wire transfer is given below:

A) Details for remittance of EMD by Foreign bidders

Correspondent Bank Name	Citi Bank, New York
Correspondent Bank Swift Code	CITIUS33
For Credit to :	
Beneficiary Bank	Corporation Bank
Beneficiary Bank Swift Code	CORPINBB122
Beneficiary Bank Account number	36006674
For Further Credit to:	
Ultimate Beneficiary	NTPC Tamilnadu Energy Company Ltd
Ultimate Beneficiary's Account number	510341000000563
Purpose	Earnest Money Deposit for Tender No. NTECL/C&M/ICB/IFB-151/CS-3209
Amount of Remittance	USD 3,79,000/- (US Dollars Three Lakhs Seventy Nine Thousand only).
Bank Charges to the account of	Remitter

B) Details for remittance of EMD by domestic bidders

Beneficiary Account name	NTPC Tamilnadu Energy Company Ltd
Bank	Corporation Bank
Bank Branch	Nungambakkam Branch, Chennai 600034
Bank/Branch IFSC Code	CORP0000577
Beneficiary's Account number	510341000000563
Purpose	Earnest Money Deposit for Tender
Amount of Remittance	Rs. INR 2,40,03,000/- (Indian Rupees Two Crore Forty Lakhs three thousand only)
Bank Charges to	Remitter

Documentary evidence towards submission of bid security shall be submitted mandatorily as a part of OFFLINE Documents.

If Bids not accompanied by any of the above documents in original in a separate sealed envelope before the stipulated date & time for bid submission. The same shall

INVITATION FOR BIDS (IFB)

be rejected by Owner as being non-responsive and online bid if submitted shall not be opened.

6.0 QUALIFYING REQUIREMENT FOR BIDDERS

The Qualifying Requirement for the Bidder for this tender shall be as under:

A. Technical criteria:

The bidder should have imported/exported and supplied a minimum of 0.5 MMT of any dry bulk (solid) commodity, like coal, iron ore, fertilizers, chemicals, cement, etc. of origin other than India to any firm, in any continuous twelve (12) months, in one or multiple contracts during the past three (3) years reckoned from the date of techno-commercial bid opening.

In support of the aforesaid experience, the bidder shall furnish

- a. Supply Experience Certificate from purchaser and ;
- b. Certificate in original from the Statutory Auditor(s) of the bidder

B. Financial Criteria:

- a) The average annual turnover of the bidder in the preceding three (03) financial years, as on date of techno-commercial bid opening, should not be less than INR 240.03 Crore (Indian Rupees Two hundred and forty crore and three lakhs) or in equivalent foreign currency
- b) The net worth of the bidder, as on the last day of the financial year immediately preceding the date of techno-commercial bid opening, shall not be less than 100% of its paid-up share capital. In case the Bidder meets the requirement of Net worth based on the strength of its Subsidiary (ies) and/or Holding Company and/or Subsidiaries of its Holding Companies wherever applicable, the Net worth of the Bidder and its Subsidiary (ies) and/or Holding Company and/or Subsidiary(ies) of the Holding Company, in combined manner should not be less than 100% of their total paid up share capital. However individually, their Net worth should not be less than 75% of their respective paid up share capitals.
- c) In cases where audited results for the last financial year as on the date of techno-commercial bid opening are not available, the financial results certified by a practicing Chartered Accountant shall be considered acceptable. In case, Bidder is not able to submit the Certificate from practicing Chartered Accountant certifying its financial parameters, the audited results of three consecutive financial years preceding the last financial year shall be considered for evaluating the financial parameters. Further, a Certificate would be required from the CEO/CFO as per the format enclosed in the bidding document stating that the Financial Results of the company are under audit as on the date of Techno-Commercial bid opening and the Certificate from the practicing Chartered Accountant certifying the financial parameters is not available.

Notes:

- i. Net worth means the sum total of the paid up share capital and free reserves. Free reserve means all reserves credited out of the profits and share premium account but does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation. Further, any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from "Reserves and Surplus"
- ii. Other income shall not be considered for arriving at annual turnover.
- iii. In case, a Bidder does not satisfy the financial criteria, stipulated at para (4.B.a) and/or (4.B.b) above on its own, its Holding Company would be required to meet the stipulated turnover requirements at para 4.B.a above, provided that the net worth of such Holding Company as on the last day of the preceding financial year is at least equal to or more than the paid-up share capital of the Holding Company. In such an

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event, the Bidder would be required to furnish along with its bid, a Letter of Undertaking from the Holding Company, supported by Board Resolution of the Holding Company, as per the format enclosed in the bid documents, pledging unconditional and irrevocable financial support for the execution of the contract by the bidder in case of award.

- iv. The term “date of bid opening” would mean the “date of techno-commercial bid opening”

C. Overseas bidders shall be allowed to tie-up with Indian partners for co-ordination of ship unloading work involving Port Authorities & Custom Authorities at Kamarajar Port, North Chennai. However, the qualifying requirements shall be applicable and evaluated only for the Principal Overseas Bidder. Further, the responsibility for contract execution as per the Agreement shall rest only on the Principal Overseas Bidder.

D. Notwithstanding anything stated above, the Employer reserves the right to assess the capabilities and capacity of the Bidder / his collaborators / associates / subsidiaries / group companies to perform the contract, should the circumstances warrant such assessment in the overall interest of the Employer.

7.0 NTECL reserves the right to reject any or all bids or cancel/withdraw the Invitation for Bids without assigning any reason whatsoever and in such case no bidder / intending bidder shall have any claim arising out of such action.

8.0 A complete set of bidding documents may be downloaded by any interested Bidder from www.mstcecommerce.com / eprochome / mstc or www.ntpcnteljv.co.in/tenders.htm or <http://ntpcntender.com> on registration and the downloaded documents can be used for bidding purposes.

Contact persons:

For queries related to registration and online bidding (MSTC):

S.No	Name	Telephone	Mobile	Email
1.	Shri A Rajamanickam Regional Manager	044-25222842	9666040607	arajamanickam@mstcindia.co.in
2.	Shri N.Shanmugam Manager	044-25222842	9176397264	nshanmugam@mstcindia.co.in
3.	Shri Santhosh Kumar RajendranAM	044-25222842	8884600700	skrajendran@mstcindia.co.in
4.	Smt. V Vasanti, GM, Kolkata		9884117557	vvasanti@mstcindia.co.in

Download of bidding documents by any bidder shall not construe that such bidder is considered to be qualified. Bids shall be submitted online and opened at the address given below.

9.0 Address for communication;

**AGM(C&M) / GM (C&M), NTECL,
Vallur Thermal Power Project, Vellivoyal Chavadi Post,
Ponneri Taluk, Thiruvallur District, Chennai - 600103, Tamil Nadu,
Tel. No. 044 - 65351017 / 65351039
Mob.: 9445869131, 9445869040, 9445002640**

INVITATION FOR BIDS (IFB)

Note:

- A. **Bidder/s shall ensure while downloading the Bidding Documents that the complete set of bidding document are downloaded.** The Bidding documents comprise the following in addition to Invitation for Bid (IFB):

1	Instructions to Bidders (ITB)	Volume - I
2	General Conditions of Contract (GCC)	Volume - II
3	Technical Specifications (TS)	Volume - III
4	Annexure/Attachments/Formats/Forms/Schedules	Volume - IV

- B. As the requirement of coal is urgent, all the bidders should strictly adhere to the above mentioned time lines and No time extension for submission of bid shall be entertained.
- C. If the bidder signs the no deviation certificate with any conditions / changes, the same shall not be acceptable to NTECL and their bid shall be summarily rejected. In case of any clarification regarding scope, specifications or conditions of the contract, the same shall be sought prior to the last query dated as mentioned in IFB. [i.e. 02.02.2018 up to 16:00 Hrs]
- D. NTECL shall not be responsible for any postal or technical delays resulting in non-receipt of original tender documents/ bids etc.
- E. For quoting the Bid Prices, the Bidder(s) are expected to take into account the requirements and conditions of the bidding documents for the convenience of the bidders indicative price schedule format is enclosed at Annexure-U of Volume IV of Bidding Documents. However, prices are to be entered in online price schedule only.

INSTRUCTION TO BIDDERS FOR SUBMISSION OF ONLINE BIDS IN E-TENDER

Bidders are requested to read the terms & conditions of this tender before submitting their online bids. Bidders who do not comply with the conditions with documentary proof (wherever required) will not qualify for opening of price bid. In this document the terms “bidders” and “vendors” mean the one and same.

1.00.00 Registration:

The process involves vendor’s registration with MSTC e-procurement portal which is free of cost. Only after registration, the vendor(s) can submit his bids electronically. Electronic Bidding for submission of Techno-Commercial Bid as well as Price Bid over the internet will be done. The Vendor should possess Class III signing type digital certificate. Vendors are required to make their own arrangement for bidding from a computer connected with Internet. MSTC shall not be responsible for making such arrangement. (Bids will not be recorded without Digital Signature).

2. The URL for online bid submission in e-tender is

www.mstcecommerce.com/eprochome/mstc

Interested bidders are required to register themselves as Vendors in the above website. For this the bidder may visit the above URL and click on “Register as Vendor” and fill up the registration form with their details and submit. The bidder shall create its own user id and password during this process and bidders are advised to keep note of the same. It may be noted that no separate user id and password will be provided by MSTC.

After successful submission of the registration form, Vendors will receive a system generated mail confirming their registration.

Contact persons :

For queries related to registration and online bidding (MSTC):

S.No	Name	Telephone	Mobile	Email
1.	Shri A Rajamanickam Regional Manager	044-25222842	9666040607	arajamanickam@mstcindia.co.in
2.	Shri N.Shanmugam Manager	044-25222842	9176397264	nshanmugam@mstcindia.co.in
3.	Shri Santhosh Kumar RajendranAM	044-25222842	8884600700	skrajendran@mstcindia.co.in
4.	Smt. V Vasanti, GM, Kolkata		9884117557	vvasanti@mstcindia.co.in

3. System Requirement:

- i. Operating System - Windows 7.0 & above
- ii. Internet browser - IE7 and above.
- iii. Signing type digital signature (class III)
- iv. JRE 8 with latest update (Preferred file- Windows X-86 Offline) and above to be downloaded and installed in the system.

To enable ALL active X controls and disable 'use pop up blocker' under Tools→Internet Options→ custom level.

4. For detailed guidance about browser and Java configuration the bidders are advised to go through the video guide available under "View Video" link and the "Vendor Guide" at www.mstcecommerce.com/eprochome

5. Bidding Process:

The entire bidding process is divided into two stages (Stage-I and Stage-II) and will be through e-tender.

6. Process of e-tender:

The e-tender shall have two parts - Techno-Commercial Bid (Part 1) and Price Bid (Part 2).

The bidder must fill up/upload both the Part I and Part 2 of e-tender before making final submission. During tender opening, the Techno-Commercial bids (Part-I) will be opened electronically on specified date and time as given in the tender document. The EMD , Techno-Commercial bids will be evaluated and the bids which are found to be in accordance with the tender requirement will be shortlisted as eligible bids and the respective bidder shall be known as eligible bidders.

7. Opening of price bids of e-tender:

Price bids (Part-II) of those bidders who fulfill the BQR criteria and whose bids are found to be commercially and technically acceptable in e-tender will be opened electronically at the notified time and date.

During the bid submission in e-tender, bidders are advised to use **Attach Documents** link to upload documents in document library. Multiple documents can be uploaded. Preferable size of single document for upload is 4 MB. Only PDF format allowed. Uploaded documents should not be protected with password.

The bidder should note that only a file which is "attached" with the e-tender shall be considered during evaluation of the Technical Bid. Files which are not attached to the e-tender shall not be considered for evaluation. The Bidder should also note that a Bid will be considered as submitted if and only if the Bidder has made Final Submission. Only such Bids will be opened for which Final Submission has been made. It is further clarified that saving

of Technical Bid and / or Price Bid without Final Submission will be treated as non-submission of bid in e-tender.

Since the uploaded documents shall be downloaded for evaluation of bid, bidders are advised to upload clear scanned copies (pdf format files only). NTECL reserves the right to call for copies of uploaded document which are not clear/physical verification for the purpose of bid evaluation, if deemed necessary.

Upon successful submission of e-tender, the Bidder shall receive a bid acknowledgement mail from the system automatically in the registered email id.

The Bidders may note that the Technical Bid and the Price Bid submitted in e-tender will be encrypted by the MSTC's own software before storage in the database. This will be done to protect the sanctity and confidentiality of the Bids before the actual opening of the same.

The Bidder has an option to edit Technical Bid and Price Bid as many times as it wishes till the final submission.

For further assistance please follow instructions of vendor guide.

If after making Final Submission of e-tender and before the scheduled closing time for Bid submission a bidder wishes to make changes in its Bid, it can do so by clicking the "Delete Bid" option. By doing so, the entire Bid submitted by the Bidder will get deleted. A system generated email will be sent to the registered email id of the bidder acknowledging the deletion. The bidder will be able to save and submit its new Bid again. If a bidder deletes its Bid and does not submit its new Bid in the same manner as stated above, its Bid will not come up for opening or further processing.

If after final submission of Bid and before the scheduled closing time for Bid submission a bidder wishes to withdraw its bid, it can do so by clicking the "Withdraw Bid" option. By withdrawing a bid, a Bidder will lose the opportunity to re-submit its Bid against the same e-tender.

All notices and correspondence to the bidder(s) shall be sent by email only during the process till finalization of tender. Hence the bidders are required to ensure that their email address provided at the time of registration is valid and updated. Bidders are also requested to ensure validity of their DSC (Digital Signature Certificate).

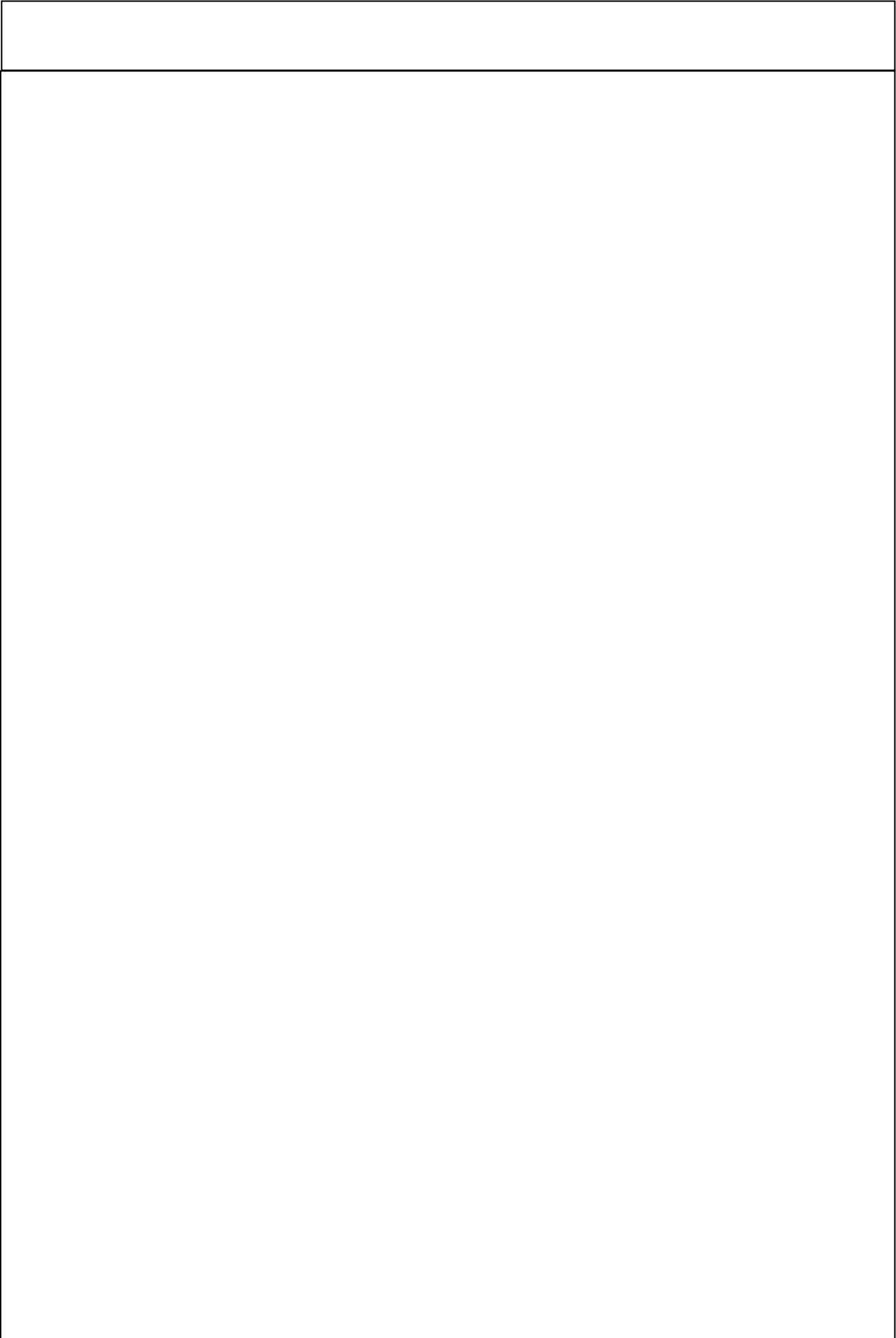
Bidders are advised to see the web site regularly to remain updated with latest information to ensure that they do not miss out any corrigendum / addendum uploaded against the said tender after downloading the tender document. **The responsibility of downloading the related corrigendum, if any, will be that of the bidders.**

E-tender cannot be accessed after the due date and time for bid submission.

8. Bidding in e-tender:

- a) During bid submission process in e-tender, the bidder should allow to run a application JAVA ENCRYPTION APPLET (process along with screenshot available at vendor guide) by accepting the risk and clicking on run. This exercise has to be done twice immediately before clicking on the Techno-Commercial bid. If this application is not run then the bidder will not be able to save/submit his bid.
- b) After filling the Techno-Commercial Bid, bidder should click 'save' for recording their Techno-Commercial bid. Once the same is done, the Price Bid link becomes active and the same has to filled up and then bidder should click on "save" to record their price bid. Then once both the Techno-Commercial bid & price bid has been saved, the bidder can click on the "Final Submission" button to register their bid
- c) In all cases, bidder should use their own ID and Password along with Digital Signature at the time of submission of their bid.
- d) During the entire e-tender process, the bidders will remain completely anonymous to one another and also to everybody else.
- e) The e-tender floor shall remain open from the pre-announced date & time and for as much duration as mentioned above.
- f) All electronic bids submitted during the e-tender process shall be legally binding on the bidder. Any bid will be considered as the valid bid offered by that bidder and acceptance of the same by the Buyer will form a binding contract between Buyer and the Bidder for execution of supply.
- g) It is mandatory that all the bids are submitted with digital signature certificate otherwise the same will not be accepted by the system.
- h) NTECL reserves the right to cancel or reject or accept or withdraw or extend the tender in full or part as the case may be without assigning any reason thereof.
- i) The server time shall be treated as final and binding. Bids recorded in the server before the bid closing time will only be treated as valid bid. Bidders are, therefore, advised to submit their bids well before the closing time of e-tender. If any bid reaches the server after the bid closing time as per server time, the same will not be recorded and no complaint in this regard shall be entertained.
- j) Bidders are advised to exercise caution in quoting their bids in e-tender and e-reverse auction to avoid any mistake. Bids once submitted can't be recalled.
- k) Any order resulting from this bidding process shall be governed by the terms and conditions mentioned in the NIT.
- l) No deviation to the technical and commercial terms & conditions are allowed.

It may be noted by the bidders that MSTC Limited is only a service provider for conducting the online bidding process against this tender and shall not be a party to any contract between NTECL and the successful bidder(s) subsequent to the bidding process.



<p>PROCUREMENT OF 0.5 MMT OF STEAM COAL OF ORIGIN OTHER THAN INDIA FOR NTECL VALLUR TPS BID DOCUMENT NO.: NTECL/C&M/ICB/IFB-151/CS-3209</p>	<p>INVITATION FOR BIDS</p>	<p>PAGE 13 OF 13</p>
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NOTE

***For downloading the bidding documents for the package, please visit at;
www.mstcecommerce.com/eprochome/mstc***